

Unlock Hidden Process Knowledge and Lift Optimization Potential



Filip Biškić

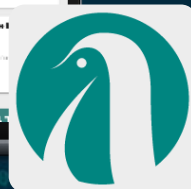
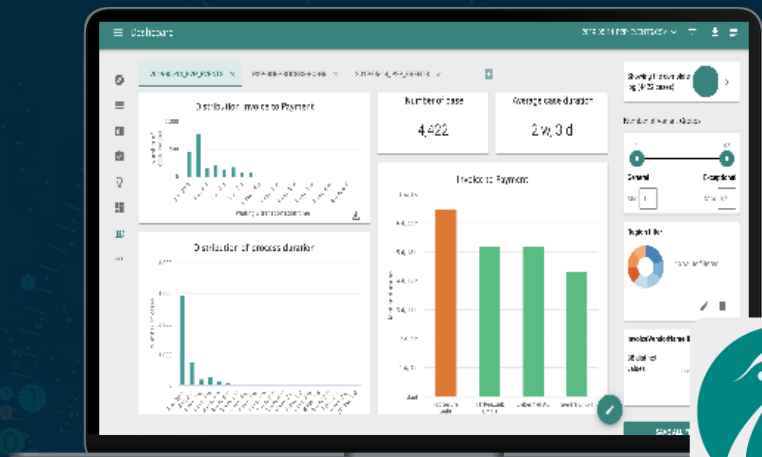
Management Consultant
BOC Group



Dr. Rami-Habib Eid-Sabbagh

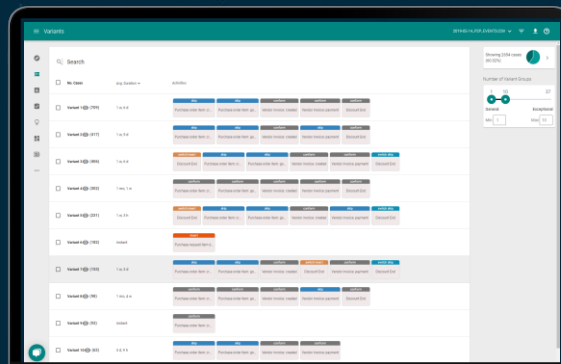
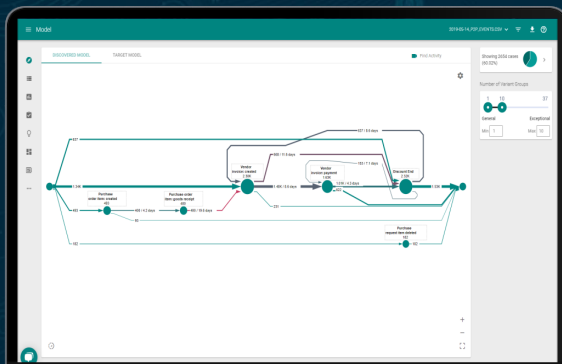
Managing Director
Lana Labs

Welcome



**DR. RAMI-HABIB
EID-SABBAGH**

Lana Labs

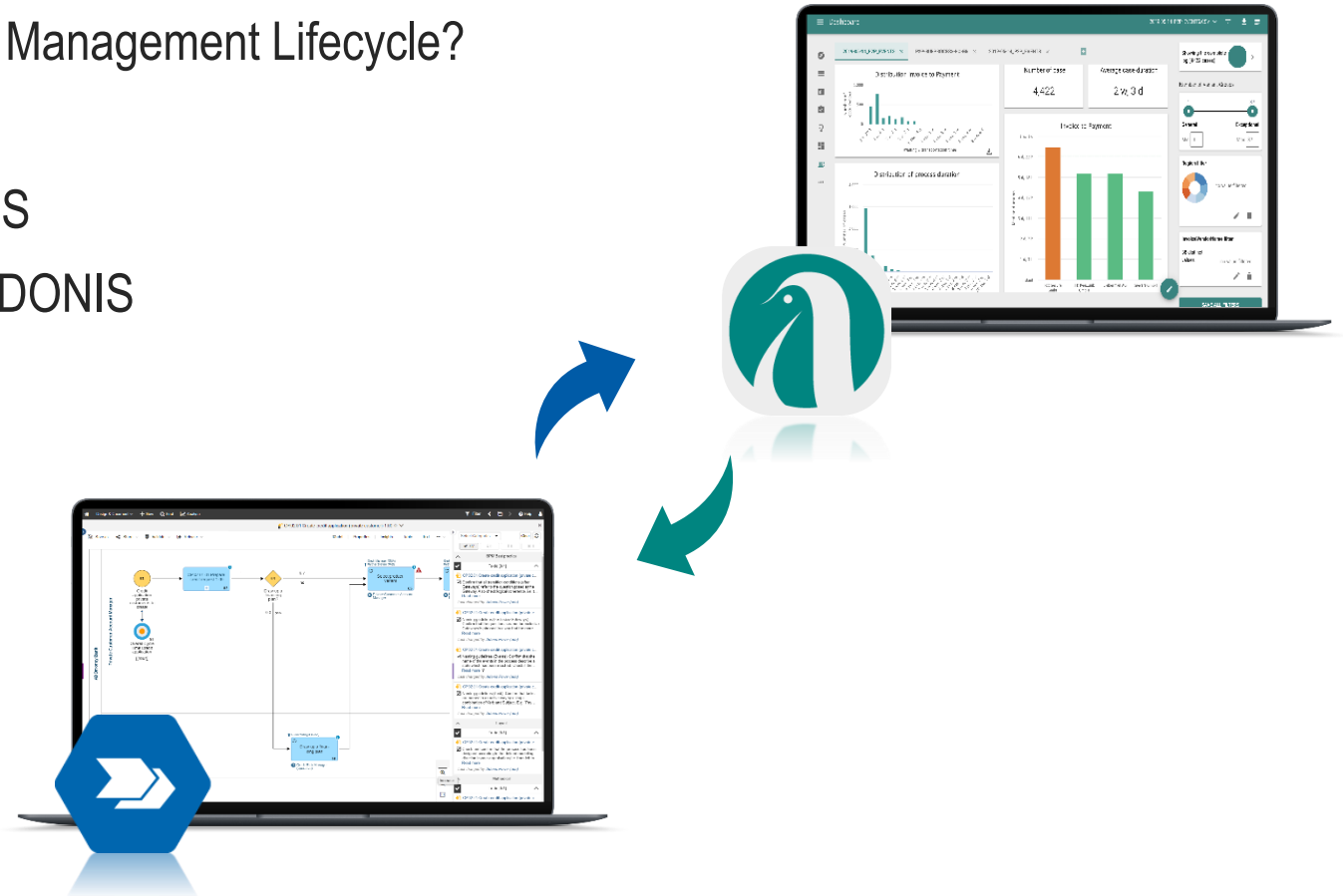


Agenda



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- ▶ How does Process Mining fit into the Process Management Lifecycle?
- ▶ Challenges of Procurement
- ▶ Documenting Process Performance in ADONIS
- ▶ Process Mining and Analysis with Lana and ADONIS
- ▶ Q&A

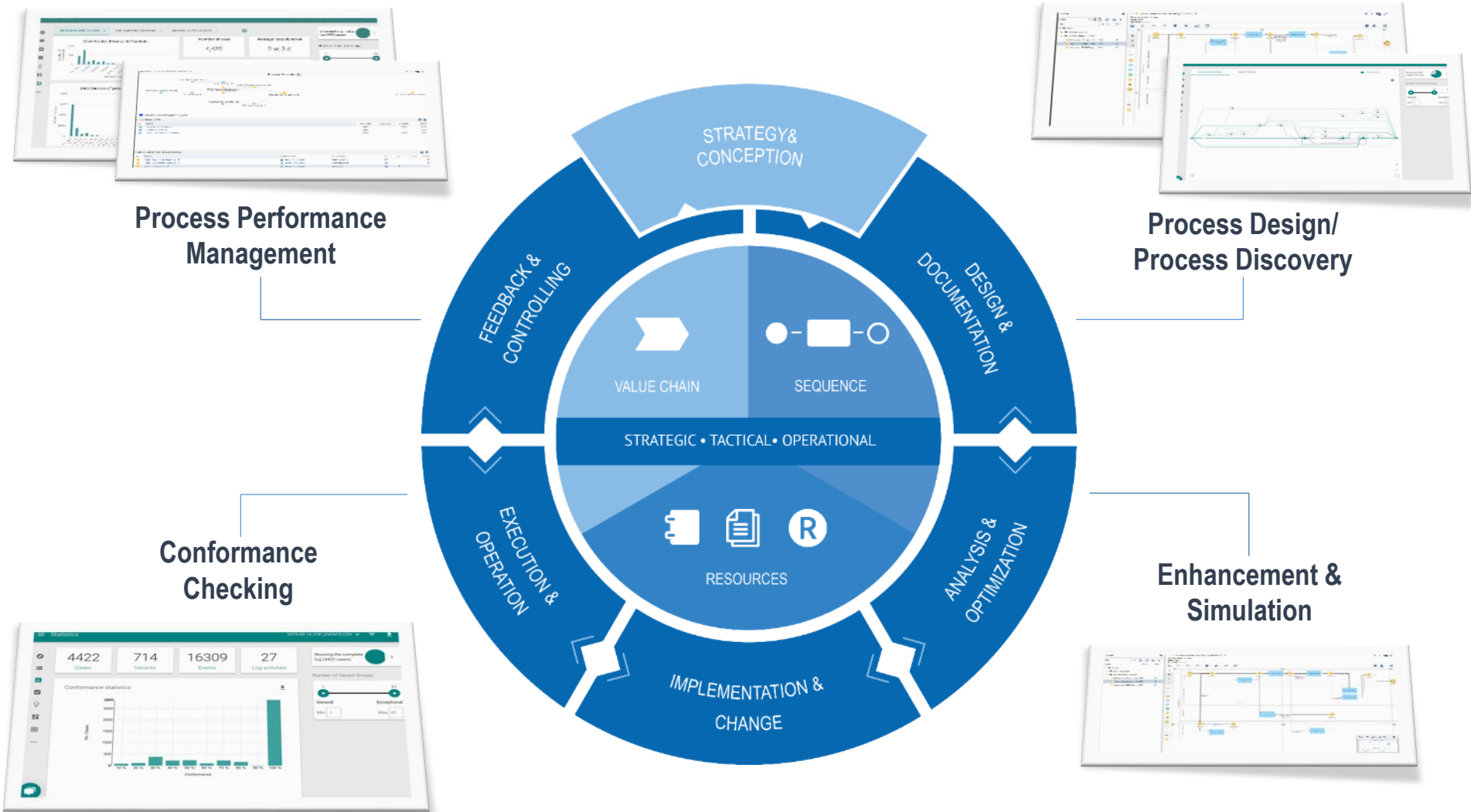




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Process Management Lifecycle

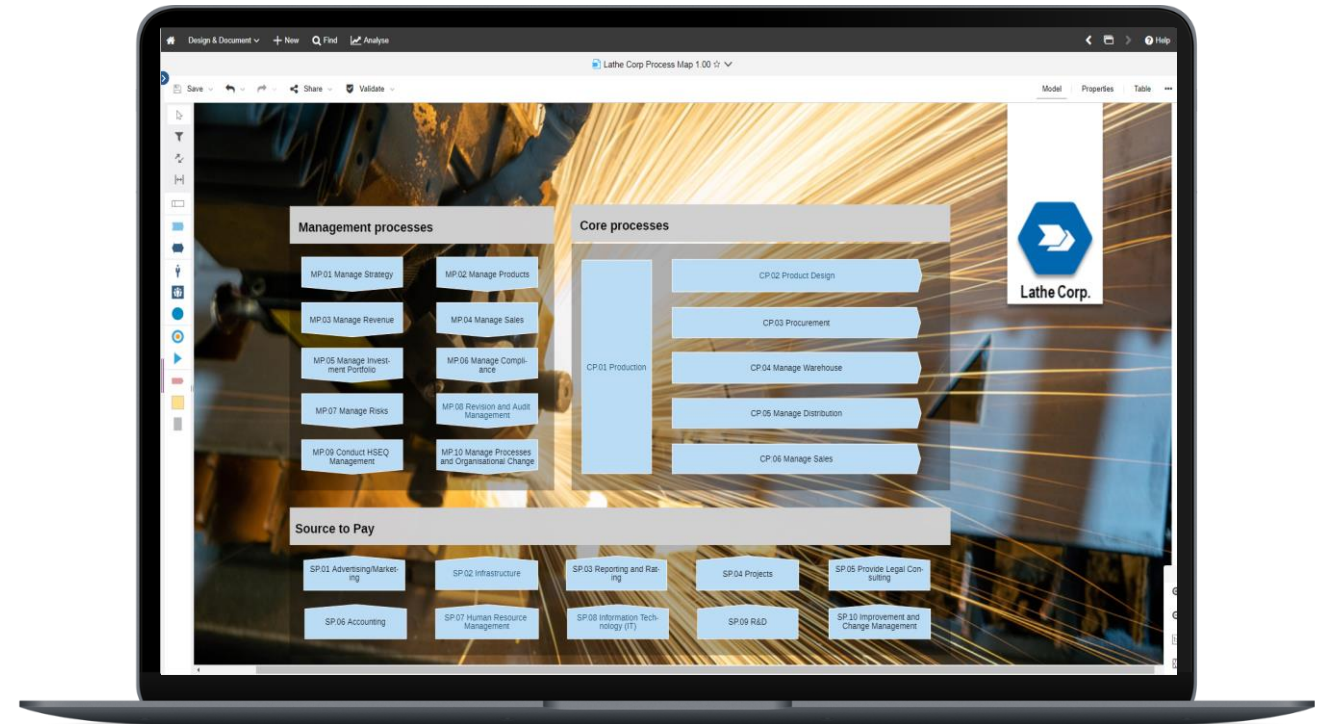


How our customer saved 5 million



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- ▶ Lathe Machine manufacturing company
- ▶ Revenue 920 Mio. €
- ▶ Size: ~ 3500
- ▶ Procurement budget/expenditure
 - ▶ Waste of resources due to rework
 - ▶ Loss of money due to internal inefficiencies
 - ▶ Loss of money due to lack of process guidance
 - ▶ Increase of supplier management costs





Live Demo

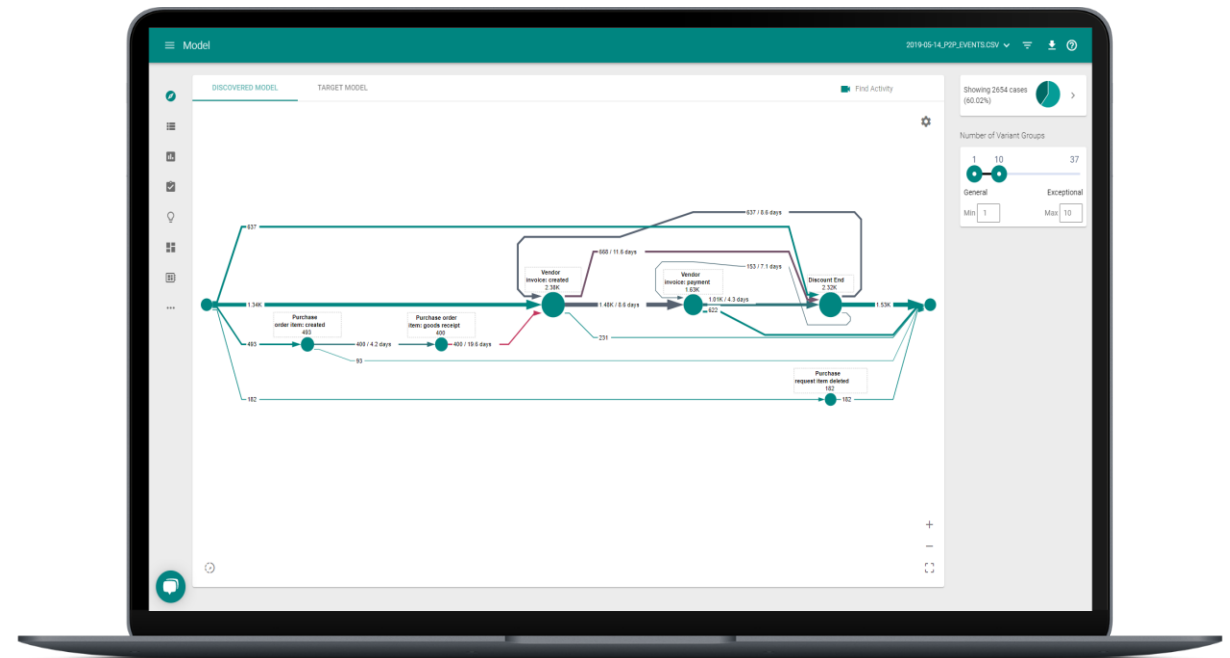
Process documentation with ADONIS

How our customer saved 5 million by utilizing Lana and ADONIS synergy



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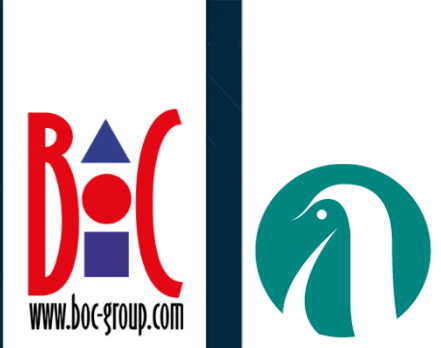
- ▶ Procurement budget/expenditure
 - ▶ Waste of resources due to rework
 - ▶ Loss of money due to internal inefficiencies
 - ▶ Loss of money due to lack of process guidance
 - ▶ Increase of supplier management costs
- ▶ Goal of the Project
 - ▶ Identify as is status
 - ▶ Reduce Maverick buying
 - ▶ Improve discount rate and save money
 - ▶ Standardize process





Live Demo

Process Mining and Analysis with Lana and ADONIS



Questions?



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Turn your processes into
collaborative and digital workflows:
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ADONIS Connect for Process Mining

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